# Machine Learning Paradigms for Utility Based Data Mining

Naoki Abe Data Analytics Research Mathematical Sciences Department IBM T. J. Watson Research Center

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# (Standard) Batch Learning Model



### **Learner's Goal: Minimize Error(H, F) for given t**

e.g.) PAC-Learning Model[Valiant'84]

PAC-Learning =  $\Pr\{E_x \approx D[H(x) \neq F(x)] > \varepsilon\} < \delta$ 





\*Subsumes cost-matrix formulation of cost-sensitive learning, but not example dependent cost formulation ...



(Minimize t for given err(H,F))

e.g.) MAT-learning model [Angluin'88]: Minimize t to achieve err(H,F)=0, assuming that F belongs to given class

### (Utility-based) Active Learning Model



Active Learner's Goal: Minimize cost(H, F) + S cost(Xi) for given t

c.f.) Active feature value acquisition [Melville et al '04, '05]\* \*Not subsumed since acquisition of individual feature values is considered

### On-line Learning Model



**On-line Learner's Goal: Minimize Cum. Error** S **err**(**F**(**Xi**),**F**(**Xi**))

e.g.) Mistake Bound Model [Littlestone '88], Expert Model [Cesa-Bianchi et al 97] Minimize the worst-case  $\sum_{i=1}^{t} |\hat{F}(x_i) - F(x_i)|$ 

### (Utility-based) On-line Learning Model







Actor's Goal: Maximize Cumulative Rewards SŠF(Xi)

(F(xi) can incorporate cost(xi): this is already a utility-based model !)

e.g.) Bandit Problem [BF'85], Associative Reinforcement Learning [Kaelbling'94] Apple Tasting [Helmbold et al'92], Lob-Pass [Abe&Takeuchi'93] Linear Function Evaluation [Long 97, Abe&Long 99, ABL'03] \*Also known as "Reinforcement Learning with Immediate Rewards"

# **Reinforcement Learning**

#### Markov Decision Processes



Actor's Goal: Maximize Cumulative RewardsSáRi (or Sá? <sup>i</sup>Ri)

e.g.) Reinforcement Learning for Active Model Selection [KG'05] Pruning improves cost-sensitive learning [B-Z,D'02]

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PAC Cost-sensitive Learning... [ZLA'03]

 $\Pr\{E_{x, y, c} \approx D[c \cdot I(h(x) \neq y)] - \min f \in H\{Cost(f)\} > \varepsilon\} < \delta$ 

•A key property of this model is that the learner must learn the utility-function from data
•Distributional modeling has let to simple but effective method with theoretical guarantee
•The full cost knowledge model works for 2-class or cost-matrix formulations, but...



\*Key property is that the learner gets to observe the utility corresponding only to the action (option/decision) it took...



### Learner's Goal: Minimize Cost(h) w.r.t. Dh

\*Key property is that the learner gets to observe the utility corresponding only to the action (option/decision) it took...

\*Another key property is that sampling policy and learned policy differ

# An Example On-line Active Learning Model: Linear Probabilistic Concept Evaluation

[Abe and Long '99]

- Select one from a number of alternatives
- Success probability =Linear Function(Attributes)
- Performance Evaluation for Learner/Selector

E(Regret)=ãEða Optimal Rewards) ã ãEða Cumulative Rewards) ã If you knew function F



Actor's Goal: Maximize Total Rewards!õ

# An Example On-line Learning/Selection Method [AL'99]

- **<u>Strategy</u>** Ap
  - Learning: j Widrow-Hoff Update with Step Size  $aj = j 1/t^{1/2}$
  - Selection:
    - Explore: Select J (?ðI\*) with prob. ?ð1/ $|\hat{F}(I^*)-\hat{F}(J)|$
    - Exploit: Otherwise select I\* with max estimated success probability

# Performance Analysis

Bounds on Worst Case Expected Regrets

### Theorem [AL'99]

- Upper Bound on Expected Regret
  - Learning Strategy A
    - Expected Regret =/ $O(t^{3/4} n^{1/2})$
- Lower Bound on Expected Regret

- Expected Regret of any Learner=+O+( $t^{3/4} n^{1/4}$ )

Expected regret of Strategy A is asymptotically optimal as function of t!

## One-Benefit Cost-Sensitive Learning [Zadrozny '05] as On-line Active Learning

- "One-Benefit Cost-Sensitive Learning" [Z'05] could be thought of as a "batch" version of on-line active learning
- Each alternative consists of the common x-vector and a variable y-label
- Alternative Vectors:

 $(X^{.3}Y1), (X^{.3}Y2), (X^{.3}Y3), \dots, (X^{.3}Yk)$ 



### One-Benefit (Cost-Sensitive) Learning [Z'05] as Batch Random-Transition Reinforcement Learning\*

\*Called "Policy Mining" in Zadrozny's thesis ['03]



**On-line Learner's Goal: Maximize Cumulative Rewards** S"ri

**Batch Learner's Goal: Find policy F s.t. expected reward E\_{D}[R(x,F(x))]** is maximized, given data generated w.r.t. sampling policy P(y|x)

### On-line v.s. Batch Reinforcement Learning



**On-line learner's Goal: Maximize Cumulative Rewards ScRi** 

**Batch Learner's Goal: Find policy F s.t. expected reward E\_T[R(s,F(s))]** is maximized, given data generated w.r.t. sampling policy P(a|s)

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# Internet Banner Ad Targeting [LNKAK'98,AN'98]

- Learn Fit Between Ads and Keywords/Pages
- Display a Toyota Ad on keyword 'drive'
- Display a Disney Ad on animation page
- The Goal is to maximize the total click-through's



### A Solution with On-line Active Learning

- Represent Click-through Rates as Linear Function of Ad/User Attribute Vectors
- Ad/User Attribute Vector =
   (A1·ÈU1, A2·ÈU1, A1·ÈU2, A2·ÈU2)



Ad Targeter's Goal: Maximize Total Click-throughs

• Key issue is the Exploration Exploitation Trade-Off !

## A Simpler Solution Using Gittins Index for Bandit Problem



discounted cumulative reward of p = discounted cumulative reward of (a2,62) i.e.  $\frac{p\hat{A}}{1\hat{P}\hat{P}\hat{P}} = \frac{a^{M}}{a\hat{a}+\hat{a}\hat{B}\hat{a}}$  (at  $\hat{a} + \hat{a}\hat{P}\hat{a}\hat{R}\hat{a}\hat{a}\hat{a} + \hat{a}\hat{1}\hat{a}\hat{B}\hat{a}\hat{P}\hat{p}\hat{a}\hat{a}\hat{a}\hat{a}$ )  $\frac{\beta \hat{E}}{a\hat{A}+\hat{A}\hat{B}\hat{A}}$  ? $\hat{a}\hat{R}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{P}\hat{a}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{a}\hat{P}\hat{P}\hat{a}\hat{P}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{A}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat{a}\hat{P}\hat$ 

# Maximizing Customer Lifetime Value by Batch Reinforcement Learning [PAZ...'02,AVAS'04]

#### § Model CRM process using "Markov Decision Process"(MDP)

- § Customer is in some "state" (his/her attributes) at any point in time
- § Enterprise's action will move customer into another state
- § Enterprise's goal is to take sequence of actions to guide customer's path to maximize customer's life time value

#### **§** Produce optimized targeting rules as a policy

- § If customer is in state "s", then take marketing action "a"
- § Customer state "s" represented by customer attribute vector computed from data
- § Batch Reinforcement Learning applied on past data collected by sampling policy



# **Bias Correction in Evaluation**

- Key Challenge is the Bias Correction due to Batch Learning:
  - Need to evaluate new policy using data collected by existing (sampling) policy
- Solution: Use bias-corrected estimation of "policy advantage" using data collected by sampling policy
- Definition of policy advantage:
  - (Discrete Time) Advantage

$$A_{pá}(s,a):= Q_{pá}(s,a) - max_{a'} Q_{pá}(s,a')$$

- Policy Advantage

**A**<sub>s~pž</sub>(p?'):= **E**<sub>pá</sub> [**E**<sub>a~pž</sub>, [**A**<sub>pá</sub>(s,a)]]

• Estimating policy advantage with bias corrected sampling

 $A_{s \sim pp}(p^2 \ ) := E_{pa} [(p^2 \ '(a|s)/p^2 \ (a|s)) [A_{pa}(s,a)]]$ 



Policy advantage over actual policy of Saks Fifth Avenue data

# An Example Rule (that addresses Exploration-Exploitation Trade-off)

This rule suggests that the enterprise wait until it has seen enough of the customer's behavior to judge that he or she is not interested in a given product group ... i.e. it invests in the customer until it knows it is not worth it

Rule display settings	lected rule
Show rules with action All  2, Sort the rules by Coverage	012.5 <= purchase_amt_tot ND purchase_amt_1y < 2,762.35 ND p_cate_4_6m < 12
Min accuracy	ND cur_div_purchase_amt_tot < 575.89

#### then don't mail

• Interpretation: If a customer has spent significantly in the past and yet has not spent much in the current division (product group) then don't mail

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# Discussions

- Machine Learning Paradigms vs. Utility-based Data Mining
  - Practical considerations lead to refinement and extension of existing learning models (Details matter !)
- Utility-based Data Mining as
  - "On-line" Reinforcement Learning and special cases thereof ?
  - "Batch" Reinforcement Learning and special cases thereof?
- Issues
  - "On-line": Exploration v.s. Exploitation Trade-off
  - "Batch": Bias Correction
  - Combining the two (!)

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